



Biotechnet Meet up – Sion

Introduction presentation by Swiss Biotech Center

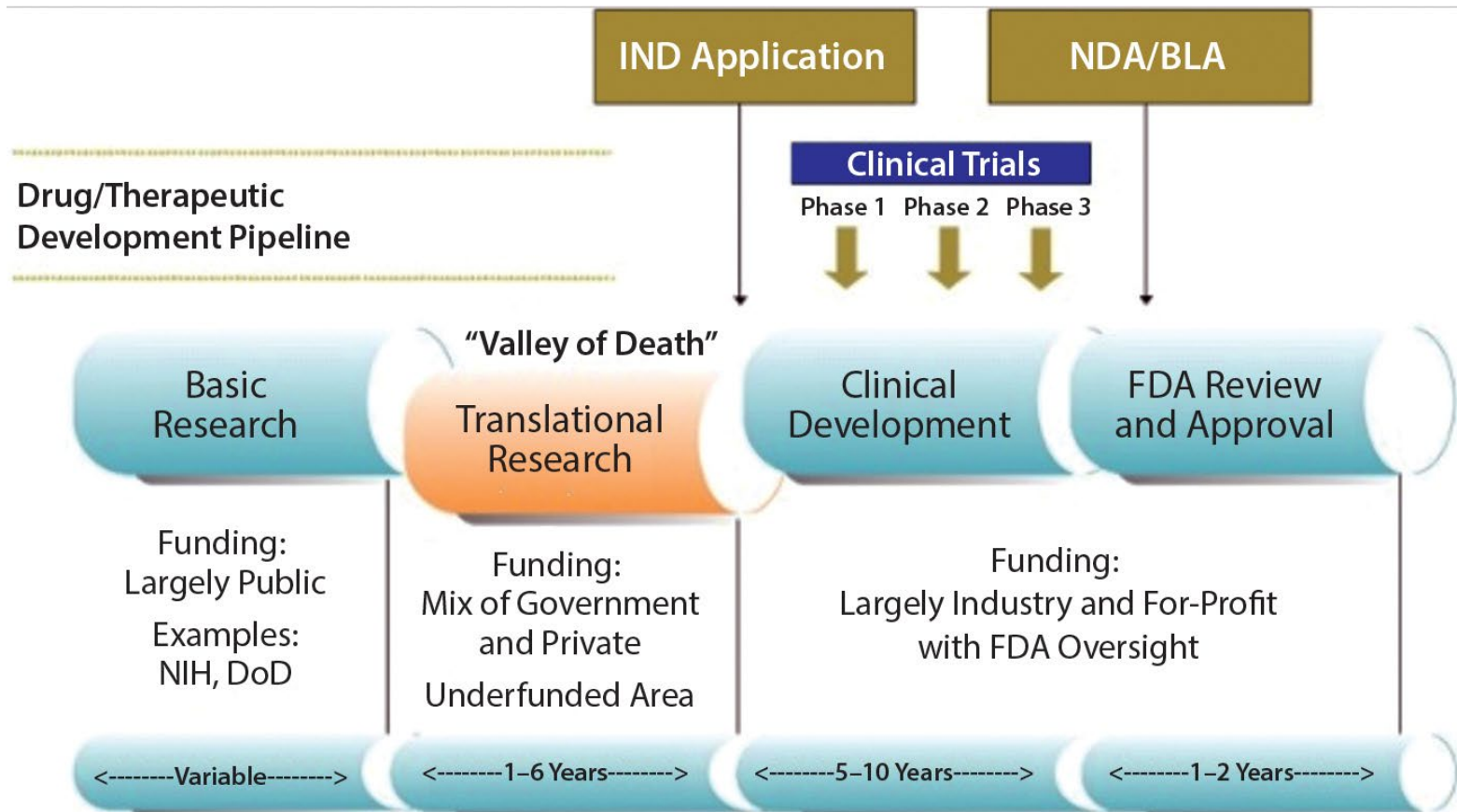
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Swiss Biotech Center (SBC) - Who we are

- Based in Switzerland on **BioArk** Life Sciences park
- Extensive knowledge in supporting **academics, start-ups and small biotech companies**
- We provide support to **innovative** life-science companies in two domains:
 - Biopharmaceuticals to cGMP clinical material
 - Cell Therapy – R&D

Translation to the human trials



Swiss Biotech Center's playground

Swiss Biotech Center has identified a major gap in the biopharmaceutical ecosystem:

**Ensuring a rapid transition of research towards
First-in-Man and clinical environment for
Academic groups and early stage Start-Ups**

«*Academic groups and early stage Start-Ups*» represents a small niche in the global Biopharma market, but is clearly the «playground» for Swiss Biotech Center.



Our focus

- We focus on Start-ups and academics projects because we understand their needs:
 - **Accelerating** the development in a **cost effective** manner for **clinical** proof of concepts
 - We are able to face **non standard processes**: Innovative molecules are not always standard in terms of process and yield
 - We **uniquely** propose full cGMP capabilities of manufacturing from **less than 10L to 200L** fed batch
 - **Platform-based** approach
- We can **tailored made** your clinical batch in terms of quantities and costs

How would it be possible?

- SBC has been imagined and designed to go rapidly and in a cost effective manner in Phase I trials
 - Increase the value of the project with a « controlled » investment -> stronger position of Founders for further rounds
- Low overheads, lean organization and short communication lines
 - GMP have guidelines -> being swift in the interpretations
- Network of competences « ready to use »
 - Quality, Regulatory, Pre-clinical, F&F, etc.



“Ideas are easy. Implementation is hard.” —Guy Kawasaki, Alltop co-founder and entrepreneur

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